Cameron and Christie (Maurice P. Cameron and William F. Christie), Ironmongers, 93 Lambton Quay, Wellington. Telephone 61; P.O. Box 33. Cable address, "Throb;" code A.B.C. Bankers, Bank of New South Wales. This English and American hardware house was established in the sixties by Messrs. Robert Gardner and Co., Limited, and has been conducted by the present proprietors for the past seven years. The situation is one of the best in the City, being right in the centre of Lambton Quay, and the building is large and handsome. The entire floor space occupied is nearly 10,000 square feet. The retail shop is well arranged, and well lighted with electric light; and from the centre customers ascend by a wide and easy flight of stairs to the showrooms, where handsome house furnishings, etc., are temptingly displayed. A thoroughly experienced and attentive staff is employed, some of the hands having been with the firm since its inception. A short time ago Mr. Cameron took a trip Home on business, with very satisfactory results. He made negotiations for sister colony of New South Wales. In 1896 Mr. Christie married Miss Crease, eldest daughter of the late Mr. E. H. Crease, of Wellington. Both the partners are popular in the City, and there is an air of brisk business about the establishment which in these hard times is very cheering. The firm's motto is "To buy well is to sell well"; and in advertising their cutlery lines they remind their customers that "a bad knife spoils a good dinner."

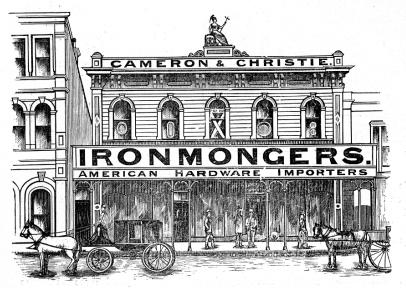
## The Collier Two Speed Cycle Company of New Zealand, Limited.

Directors: Messrs. J. P. Maxwell, M.I.C.E. (Chairman), E. W. Mills, Henry Collier, W. L. Meek, W. F. Barraud and Herbert Collier. Secretary, Mr. S. Robinson, 38 Lambton Quay, Wellington.

Denton, George, Ironmonger, Watchmaker, and Jeweller, 33 Willis Street. Warehouse, Upper Willis Street, Wellington. Telegraphic address, "Denton, Wellington." Tele-

phone 135. Bankers, Bank of New South Wales. Private residence, "Fernhill," Woolcombe Street. Mr. Denton established the present business as early as 1863. The building is of iron, with a wooden front, and is two stories high. The plans were drawn by the late Mr. Toxward, and the building erected by Messrs. Whiting and Jauncey. The total floorage space of the shop and warehouse is about 4000 square feet. Corrugated iron was used in the building, and of so good a quality was it that though erected nearly thirty years ago, it bids fair to stand a great deal longer, every sheet being in splendid condition. Mr. Denton's stock includes curios, Maori rugs, mats, and beautifully carved articles of wood and kauri gum, the handwork of the natives. Tourists and curio-hunters would do well to call on Mr. Denton on passing through Wellington, for they will find in his establishment many rarities. He is a large importer of hardware, jewellery, watches, and many other lines, especially all things pertaining to tennis and fishing. In the matter of Maori goods in stock. it might be said that Mr. Denton has some beautiful greenstone "meres," to the value of £30 or £40; but

these weapons, it might be mentioned, are of no value apart from that of a relic, as it is not now customary to cleave a man's skull at a blow, which the formidable mere can do if properly handled. Mr. Denton is himself a collector of these things on his own account, and the duplicates he is always willing to sell. Mr. Denton came to New Zealand in 1856, arriving in Nelson per ship "China," but Wellington was his destination, and to this port he came by schooner, there being at that time no steamer. During the many years spent in Wellington, Mr. Denton has studiously avoided all public offices, and resisted the persuasions of his friends to take part in civic and other affairs. He did, however, interest himself deeply in the formation of the Wellington Acclimatisation Society, in conjunction with Mr. W. T. L. Travers, and to these gentlemen the disciples of Isaak Walton are indebted for some of the pleasures they enjoy to-day. Mr. Denton was for ten years treasurer of the society, and only retired from the position on the amalgamation of the Masterton society with that of Wellington. He had the first trout hatchery in his own grounds at Fern Hill, and used to hatch out and distribute from 5000 to 6000 fish annually. At the time of writing the subject of this notice is on his way to England for a second visit, this time accompanied by Mrs. Denton.



the sale of butter and cheese in the Home markets, and so successful was the firm in this line of business that in the following year they headed the list of Wellington cheese exporters, having bought up the total output of the three Wairarapa factories. The agency for Symes' patent butter box and that of the Alexandra cream separator are also in the hands of this firm. Messis. Cameron and Christie are in addition sole agents for Enfield bicycles, and for the manufactures of the Quinton and Rover Cycle Companies. In their own special lines, those of hardware and general ironmongery. Messrs. Cameron and Christie are large importers from America, as well as England. Their English buyer is Mr. E. J. Stout, of Birmingham, and their American buyers are Arkell and Douglas and Strong and Treubridge, of New York. Mr. Cameron, who is a Justice of the Peace for the Colony of New Zealand, is a native of Glasgow. He was apprenticed in the Old Country to the well-known firm of Messrs. A. and J. Nisbet, West of Scotland Ironmongery Establishment, Glasgow, and came here via Melbourne in 1884. In 1894, Mr. Cameron married Miss Nellie McKenzie, third daughter of the Hon. John McKenzie, Minister of Lands, and has one son. Mr. Christie is a Wellingtonian, though, on completion of his apprenticeship with Messrs. John Duthie and Co., he sought and gained experience in the